

TurboRFP

Use Data-Driven RFPs and Advanced Analytics to Deliver Savings of 20% Or More In Minutes

Create an RFP and Analyze Proposals in Minutes, not Weeks

Getting a better deal from your carriers means going through the RFP process, with all of the effort and pain that implies. It can take two or three months (or more) of research, analysis, and meetings just to deliver an initial RFP to carriers. It takes even more time – and expertise your organization may or may not have – to analyze the proposals you receive. At the end of the day, this herculean effort yields only 3-5% savings on average. Is it worth it? It's not, if you don't change how you do it.

What if you could get those savings – or more – with just minutes or hours of effort, not weeks or months? Now, with Grand Canal's TurboRFP, you can! TurboRFP:



Cut the time to generate an RFP by 90%, analyze proposals in seconds, regain control over carrier negotiations



Automatically generates RFPs from your own shipping data



Analyzes and compares carrier proposals in seconds



Achieves savings of 20% or more!



Achieve supply chain cost reductions of 20% or more.

You can take control of your carrier negotiations to achieve cost savings of 20% or more. Automating the RFP process cuts preparation time by 90%, dramatically increasing the savings return on the time invested. Once you have received the carrier proposals, use TurboRFP to analyze carrier responses, compare costs and services, and achieve the best possible outcome. And TurboRFP makes it easy to analyze proposals from multiple carriers, boosting savings and opening the door to an improved services mix and better cost vs. transit time trade-offs.

FEATURES



Easy-to-use template-driven interface to prepare RFPs and provide carriers with precise, accurate shipping data



Advanced analytics to compare and contrast carrier proposals in seconds



Robust editing capability allows modification, re-use of existing RFPs for new submissions or follow-on proposal rounds



Powerful modeling tools determine ideal proposal targets

BENEFITS



Cut the time to generate an RFP by 90%



Regain control over carrier negotiations and achieve cost savings of 20% or more



Widen the net of carriers and services to get more, better capabilities

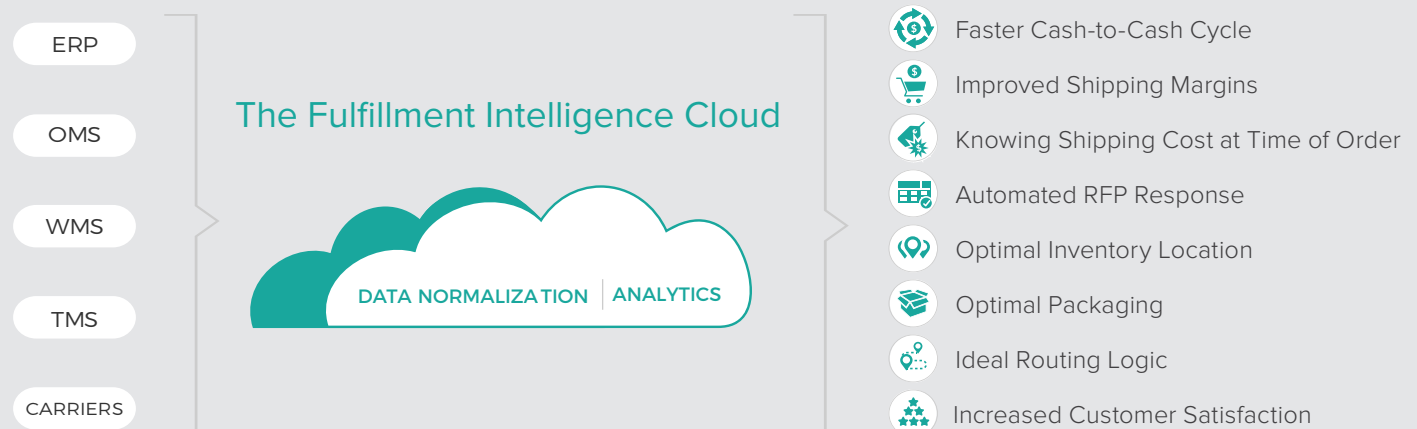


Identify how much better is possible

TurboRFP is just one part of the Fulfillment Intelligence Cloud, which provides the technology foundation needed to enable these benefits.

The Fulfillment Intelligence Cloud collects data from your carriers and your internal systems, then our FD-Mapper™ technology normalizes that data to make “apples-to-apples” comparisons across carriers possible. The advanced analytics in the Fulfillment Intelligence Cloud provide the actionable recommendations that drive improved customer service, more efficient operations, and reduced costs. And when you take action, that information is fed back in to those supporting systems, to create a closed-loop process that enables continuous improvement.

These capabilities are what enable TurboRFP to take your shipment data, package it for carriers to use in preparing their proposals, then analyze those proposals to determine how to get the best deal possible for your unique fulfillment requirements.



GrandCanals is the market leader in enabling analytics-driven fulfillment so you fulfill with confidence and delight your customers. To find out more, [contact us](#).